

**BILL YOUNT****SIGNS**

# Proposal

2002 Woodson Road  
St. Louis, Missouri 63114

Phone **314-423-2933**  
Fax **314-423-8056**

E Mail [bob@billyountsigns.com](mailto:bob@billyountsigns.com)

PROPOSAL SUBMITTED TO <b>Orchard Shell</b>		PHONE <b>618-345-1827</b>	DATE <b>2/21/2017</b>
ADDRESS <b>1892 Vandalia Rd</b>		FAX	
CITY, STATE, ZIP CODE <b>Ciollinsville, IL 62234</b>		JOB NAME <b>same</b>	
SALES REPRESENTATIVE <b>Bob Williams</b>		CUSTOMER CONTACT NAME <b>Steve Suvss</b>	E Mail <a href="mailto:orchardshell@yahoo.com">orchardshell@yahoo.com</a>

Thank you for the opportunity to submit this estimate for the following specifications:

Change faces in existing Shell pole sign

Top sign face made of Pan formed Lexan with 2nd surface VP copy as per sketch.

Price sign face made of pan formed lexan with Watchfire 12" LED gas price signs.

Gas prices controlled by hand held remote.

**\$11,317.08**

Furnish one DAK electronic message center 32" tall x 5'-8" wide double faced

20 mm color, full animation

Radio controlled, software loaded on customer computer

Installed on sign, U-Haul sign moved down.

**\$10,489.13**

Cost of permit extra

This proposal includes all applicable taxes.

*80A*  
*50% = \$10,903.105*

We propose to furnish material and labor in accordance with the above specifications for the sum of:

**Twenty one thousand eight hundred six and 21/100 dollars**

**\$21,806.21**

Payment is to be made as follows:

**1/2 deposit with order, balance & permits upon completion.**

**1 1/2% interest charge will be added to open balance per month if not paid within 30 days after completion**

All work will be completed in a workmanlike manner. Any alteration or deviation from the above specifications will be executed only upon mutual written agreement of Bill Yount Signs and the customer, and customer agrees

to pay any charges over and above the estimated price.

This proposal is subject to the terms and conditions as outlined on the reverse.

Authorized *Robert Williams*

Signature

\* This proposal may be withdrawn by us if not accepted in 30 days.

**Acceptance of Proposal** The above conditions are satisfactory,

and are hereby accepted. Bill Yount Signs is authorized to do the work as specified.

Payment will be made as outlined above.

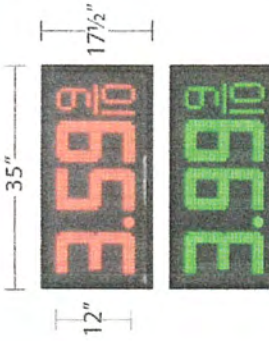
Date of Acceptance: \_\_\_\_\_

Signature \_\_\_\_\_

Signature \_\_\_\_\_



Daktronic EMC 20mm  
full color LED



Used 12" WatchFire LED  
Price Signs



Proposed



Existing

**CUSTOMER**  
VP Racing

**CONTACT**

**LOCATION**  
1982 Vandalia Rd  
Collinsville, IL

**DATE**  
02/16/2017

**SALES PERSON**  
Bob Williams

**DESIGNER**  
Erin Schroeder

**FILE NAME**  
VP Racing Collinsville  
Pole Sign LED Specs

**REVISIONS**  
00/00/0000

Approved As Is	
Approved As Noted	
Revise & Resubmit	

**Bill Young**  
**SIGNS**  
and ELECTRIC

2002 Woodson Rd., St. Louis, MO 63114  
(314) 423-2933 ph (314) 423-8056 fax  
www.BillYoungSigns.com



# Estimate

2540 S 1st St.  
Springfield, IL 62704

Estimate #: 89887

Estimate Date: 12/16/2016 8:09:

## Bill To:

Lincoln Land Oil Co.  
P. O. Box 4307  
Springfield, IL 62708

## Job Site:

Orchards Shopping Center  
1900 Vandalia Street  
Collinsville, IL

### Scope of Work: replacement faces for collinsville

		Quantity	Unit Price	Subtotal
1	Product: <b>OPTION A - 18" LED PRICE CHANGER</b> Design, Manufacture, and Install New VP Racing Sign Package with 18" LED Electronic Price Changer. Includes 96" x 107" and 37" x 96" double faced, internally illuminated cabinets as per rendering. Includes removal of existing Shell signage.	1.00	\$22,044.46	\$22,044.46
2	Product: <b>OPTION B - 24" LED PRICE CHANGER</b> Design, Manufacture, and Install New VP Racing Sign Package with 24" LED Electronic Price Changer. Includes 96" x 107" and 54" x 96" double faced, internally illuminated cabinets as per rendering. Includes removal of existing Shell signage.	1.00	\$23,396.47	\$23,396.47
3	Product: <b>OPTION C- WITHOUT PRICE CHANGER</b> Design, Manufacture, and Install New VP Racing Sign Package without Price Changer. Includes 96" x 107" double faced, internally illuminated cabinet as per rendering. Includes removal of existing Shell signage.	1.00	\$14,733.68	\$14,733.68
4	Product: <b>Permit Acquisition Fee, Permit Cost (yet to be determined) to be Billed upon Final Invoice.</b>	1.00	\$125.00	\$125.00

## Notes

**STATEMENT OF WARRANTY** - All signs MANUFACTURED and INSTALLED are guaranteed, for a period of 1 year from the date of installation, to be free of defect in materials and workmanship. Defective parts will be replaced, during the first 90 days, without charge for both labor and materials. Defective parts will be replaced, after 90 days up to 12 months, without charge for materials only. THIS WARRANTY DOES NOT APPLY TO LABOR INCURRED BEYOND 90 DAYS AFTER INSTALLATION.

In the event CUSTOMER fails to pay when due any balance under this agreement, Ace Sign Co (Ace) is entitled to recover as additional damages its attorney fees, costs or other expenses incurred in collecting said balance. To secure its obligations under this agreement, CUSTOMER hereby grants to Ace a security agreement in the property described above and all additions thereto. Upon default by CUSTOMER, Ace shall have the right to peaceably enter CUSTOMER's premises and repossess said property.

**Acceptance of Proposal** - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Date Accepted \_\_\_\_\_

TERMS: 50% Down; Balance Net 30

Signature \_\_\_\_\_

Signature \_\_\_\_\_



Customer / Job Site

**Lincoln Land Oil**

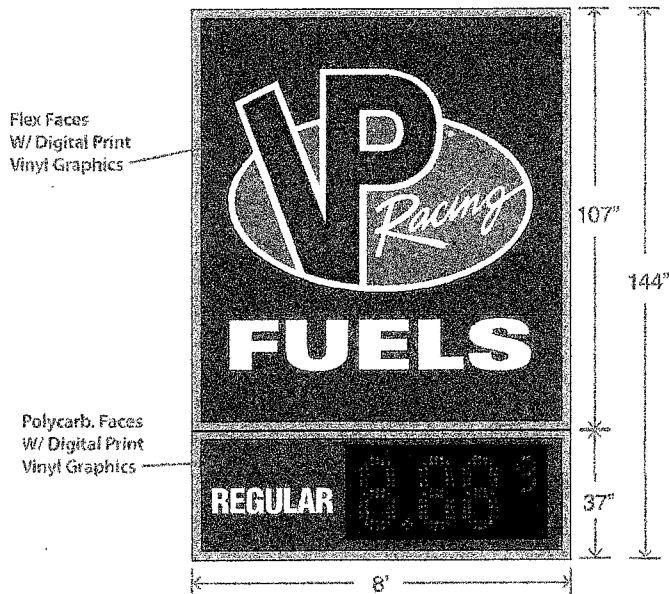
P. O. Box 4307  
Springfield, IL 62708

Scope of Work

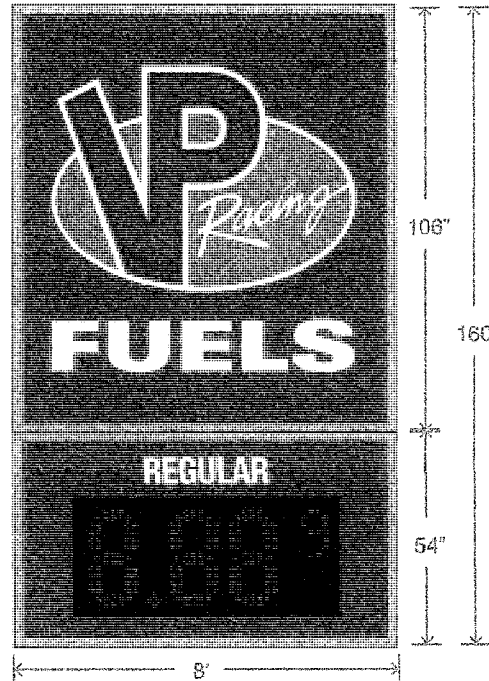
**Replacement Faces  
for Collinsville**

Build New Double  
Face Internally  
Illuminated 12"  
Fabricated Aluminum  
Cabinet with T8  
Illumination and Flex  
Face Faces w/ Digital  
Printed Graphics on  
top Cabinet.  
Polycarbonate Face  
w/ Digital Printed  
Graphics on bottom  
Cabinet.

**18" Digits**



**24" Digits**



**1 DIGIT SIZE OPTIONS**  
Scale: 1/2" = 1'

**COLOR MATCHING**

 **LIGHT BLUE**  
PMS 300C

 **RED**  
PMS 186C

 **DARK BLUE**  
PMS 288C

**EXISTING**



**Must Verify Sizes**

BACKGROUND/DETAIL			
BACKGROUND MATERIAL			
Polycarbonate			
QUANTITY			
2			
SIZE			
96"w			v
BACKGROUND COLOR		METHOD	
white			
DOUBLE FACE	SINGLE FACE	BACK TO BACK	



# Eberhart Sign & Lighting Co.

104 First Avenue  
Edwardsville, IL 62025

phone: 618.656.7256 fax: 618.656.7257

## Estimate

Date	Estimate #
2/3/2017	9849

Name / Address
Orchard Shell 1900 Vandalia St. Collinsville, IL 62234

			Project
Description	Qty	Cost	Total
<b>OPTION #1</b> Site survey to obtain photos, measurements and exact cut size of retainer system. Remove existing Shell faces, dispose of offsite and install new VP Racing Fuel faces. Remove existing five (5) grey, manual fuel pricing cabinets, dispose of offsite. Remove existing U-Haul faces, take to Eberhart for removal of existing name and install of new name. Reinstall and secure faces back into cabinet. Install new Dak price changers and Dak electronic message board.  DAK PRICE CHANGERS SPECIFICATIONS: FL-300 units, 18" character height, red digital color, overall cabinet dimensions 1' 10" H x 4' 1" W x 0' 3" D. Fuellink Wireless Keyfob Control Kit.  DAK READER BOARD SPECIFICATIONS: GS6 unit, 15.85mm Full Color (RGB), matrix: 80 x 150, overall cabinet dimensions 4' 8" H x 8' 1" W x 0' 5" D. Venus Control Suite software, time/temp and wireless ethernet bridge radio included.  Procurement Fees for securing permit (Included in Total Cost) 0.00 0.00 Permit Fees (Actual Cost of Permit) 0.00 0.00  All material labor and equipment included for fabrication and installation. <u>\$52,678.73</u>			
Thank you for allowing Eberhart Sign & Lighting the opportunity to quote this work!	<b>Subtotal</b>		
	<b>Sales Tax (7.1%)</b>		
	<b>Total</b>		



[PROPOSED SIGNAGE]

Customer:  
Steve

Business:  
Orchard Shell

City:  
Collinsville, IL

Date:  
1/31/2017

Approval Signature (PLEASE SIGN HERE AND RETURN TO EBERHART SIGN & LIGHTING):

[customer signature]

PRESIDENT OF EBERHART SIGN & LIGHTING:  
Sue Schmidt [sue.schmidt@eberhartsigns.net]

104 1st Avenue | Edwardsville, IL 62025



**EBERHART**  
SIGN & LIGHTING  
since 1936



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P: (618) 656-7256 | F: (618) 656-7257