



CITY COUNCIL AGENDA ITEM STAFF REPORT

MEETING DATE:	OCTOBER 28, 2025
TITLE:	AN ORDINANCE AUTHORIZING THE PURCHASE OF AN AMBULANCE FROM AMERICAN RESPONSE VEHICLES
DEPARTMENT:	FIRE DEPARTMENT
PROJECT MANAGER:	JOHN BAILOT, FIRE CHIEF
REQUESTED ACTION:	APPROVAL
STRATEGIC PLAN GOAL(s):	#6: KEEP COLLINSVILLE SAFE #7: SUPPORT EXCELLENT MUNICIPAL SERVICES
ATTACHMENTS:	ORDINANCE, AGREEMENT, PROPOSAL, SCHEDULE OF PRICING

SUMMARY RECOMMENDATION

The fire department is requesting Council approval authorizing the City Manager to execute all documents necessary for the purchase of Type I, Class 1, 4-wheel drive customized modular American Emergency Vehicles (AEV) ambulance built on a 2026 or newer Ford F-550 chassis for approximately \$410,221.00 through American Response Vehicles (ARV). Delivery is expected 900-1080 days after the agreement is fully executed.

EXECUTIVE SUMMARY

The fire department followed the City's competitive bidding process and solicited bids for a new ambulance. The advertisement for bid was placed in the City's approved media outlet, and we direct mailed to six (6) vendors. The City only received one (1) bid and that bid is from American Response Vehicles, the vendor who has supplied our last four (4) ambulances. The bid amount is consistent with what we understand other agencies to pay for a new ambulance.

The bid includes trading in the 2016 American Response Vehicle on a Chevy G-series chassis. With the trade-in, AEV, Ford, and ARV discount with an added 6yr/150,000 miles Ford extended warranty, the purchase price of this vehicle is \$410,221.

American Response Vehicle	
Ambulance	\$415,341
Less discounts	(\$6,300)
	\$409,041
less trade-in	(\$9,500)
	\$399,541
Plus 6yr/warranty	\$10,680
Total cost	\$410,221

October 28, 2025

Ordinance Authorizing the purchase of an ambulance

BACKGROUND

As we found out with the ambulance we ordered in January 2022, and did not receive it until April 2025, manufacturers continue to have a significant backlog causing great delays in delivery. What used to be a maximum of six months to have an ambulance delivered, since COVID, it is still taking 2.5 to 3 years to get a unit.

The ambulance that this new order will replace is a 2016 AEV unit with over 160,000 miles and is currently in reserve status. With the department responding to over 3,500 EMS related calls annually, in order to meet the needs of the community it is important to have an established replacement rotation of ambulances. We've been trying to get to a 10-year replacement on each ambulance and to spread those purchased out instead of having back-to-back purchases. With the current delays we now have to order an ambulance much sooner for a delivery 2-3 years out.

This purchase is similar to what we did with Council approval in 2022. At that time we had anticipated a one-year delivery that turned into the three-years. While we are ordering this replacement ambulance now, the City will not expend the funds until we receive the ambulance in 900-1080 days, though the price is locked in and we will not see any "normal" annual increases to the cost.

FUNDING SOURCE

The funds for this purchase will come from the 2027/2028 Capital Improvement Fund or will be financed. The decision regarding financing will come from the administration and finance departments as we get closer to the delivery of the ambulance. No funds will be expended now, nor until delivery.

DEPARTMENT REVIEW

Fire, Admin, Finance

RECOMMENDATION

Staff recommends approval.